

الدقم

هيئة المنطقة الاقتصادية الخاصة
Special Economic Zone Authority

Sultanate of Oman

سلطنة عُمان



Welcome To Investment In DUQM



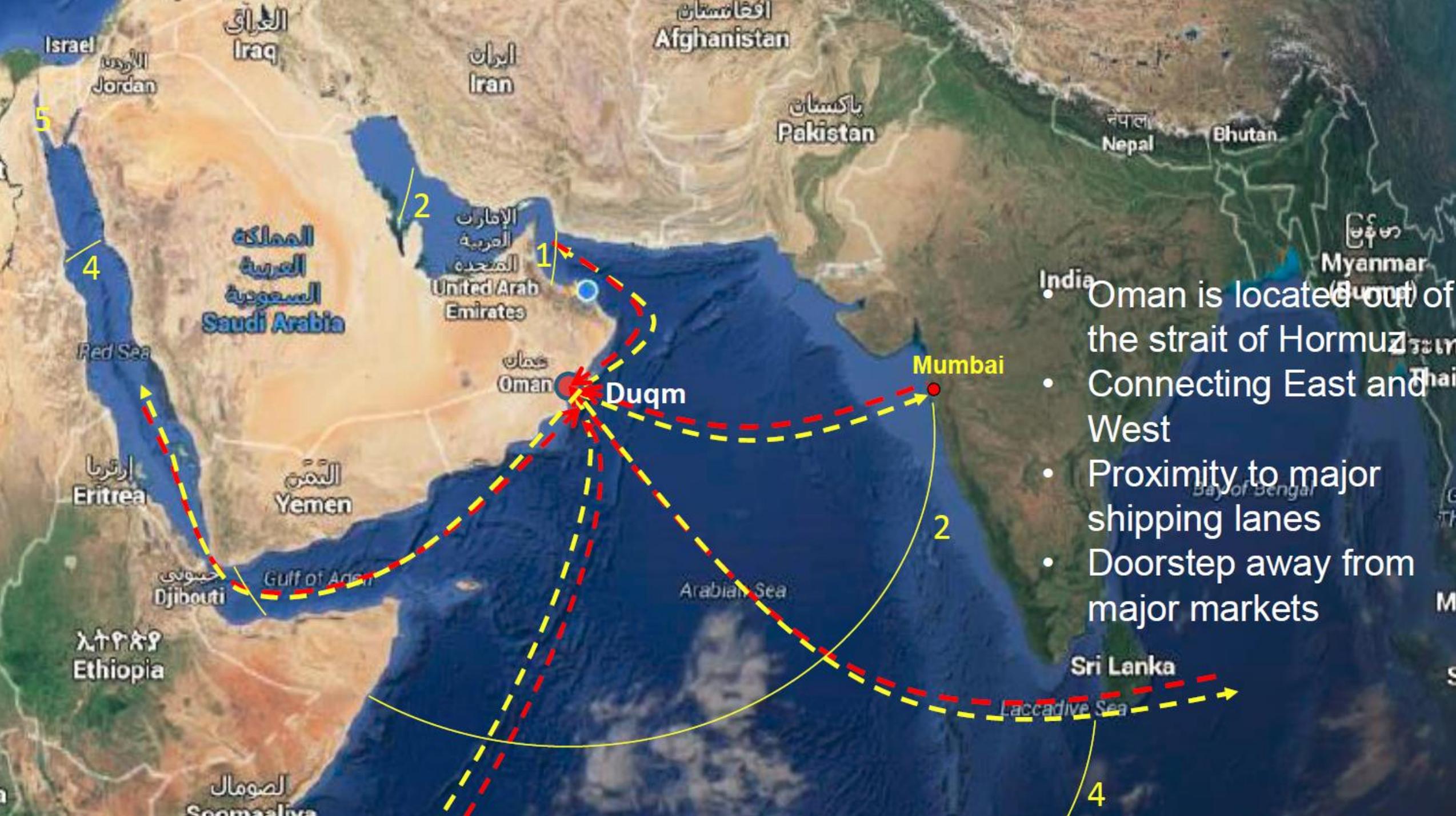
2017

National Objectives

- ❖ Economic diversification beyond hydrocarbon.
- ❖ Increase GDP's share from domestic investments and FDI.
- ❖ Balancing regional development.
- ❖ Creation of high-value jobs.

Comparative Advantage

- ❖ Politically stable and secure national context.
- ❖ Strategic location on international maritime routes outside the Straits of Hormuz.
- ❖ Proximity to the giant Asian markets and the oil-rich Gulf countries.
- ❖ Availability of mineral resources: limestone, silica, basalt.
- ❖ Rich natural and cultural resources, and abundant fish stock.
- ❖ Preferential access under GCC,
❖ GAFTA, and US FTA.



- Oman is located out of the strait of Hormuz
- Connecting East and West
- Proximity to major shipping lanes
- Doorstep away from major markets

Preferential access under GCC, GAFTA, and US FTA.

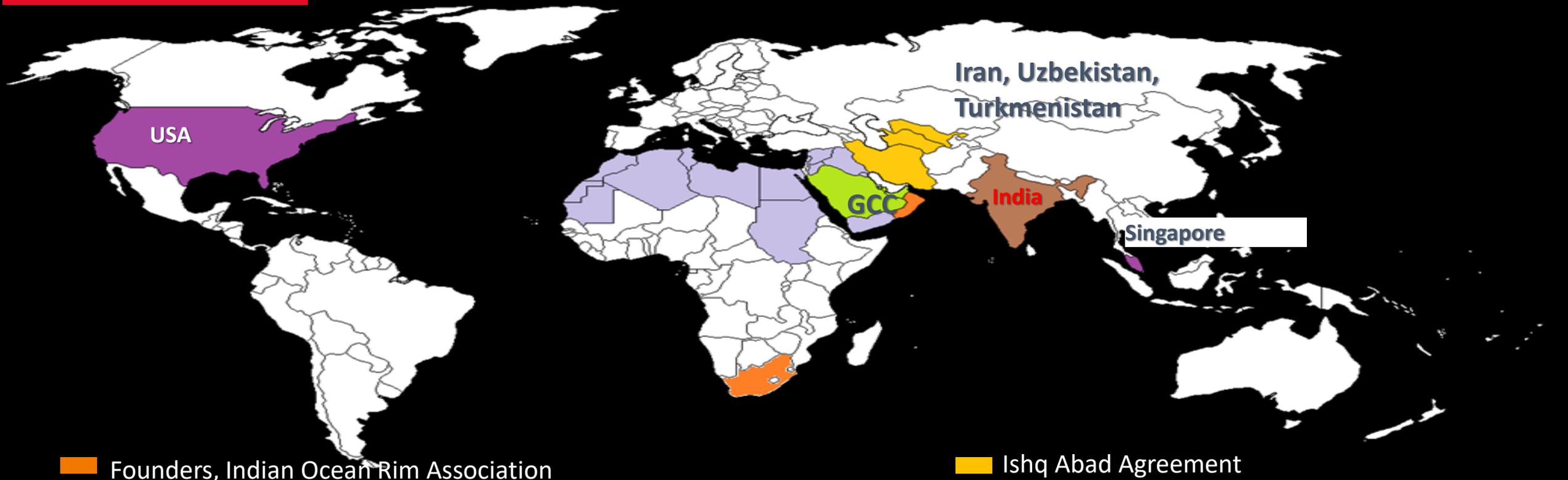
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International Agreements

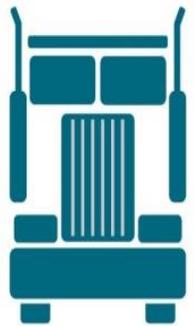


- Founders, Indian Ocean Rim Association
- Gulf Cooperation Council
- Free Trade Agreements with USA and Singapore

- Ishq Abad Agreement
- Arab League
- Oman-India Joint Investment Fund

Comparative Advantage

- ❖ Lucrative tax exemptions and no FDI restrictions.
- ❖ Access to land for long leasehold and at affordable rates.
- ❖ Transparent and proactive regulatory environment
- ❖ Readily available infrastructure, multimodal transportation network and utility services.



Economic Drivers

- ❖ A Special Economic Zone with a total area of 2000 sq. km and 90 km coastline.
- ❖ A maritime transit hub and a logistics gateway to Oman and the Region facing the Indian Ocean.
- ❖ An export manufacturing platform based on: petrochemicals, mineral processing and fisheries-based industry.
- ❖ A tourism destination: eco, cultural and adventure tourism.
- ❖ An incubator of renewable energy and clean technology industries.

Incentives & Benefits

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Business Clusters

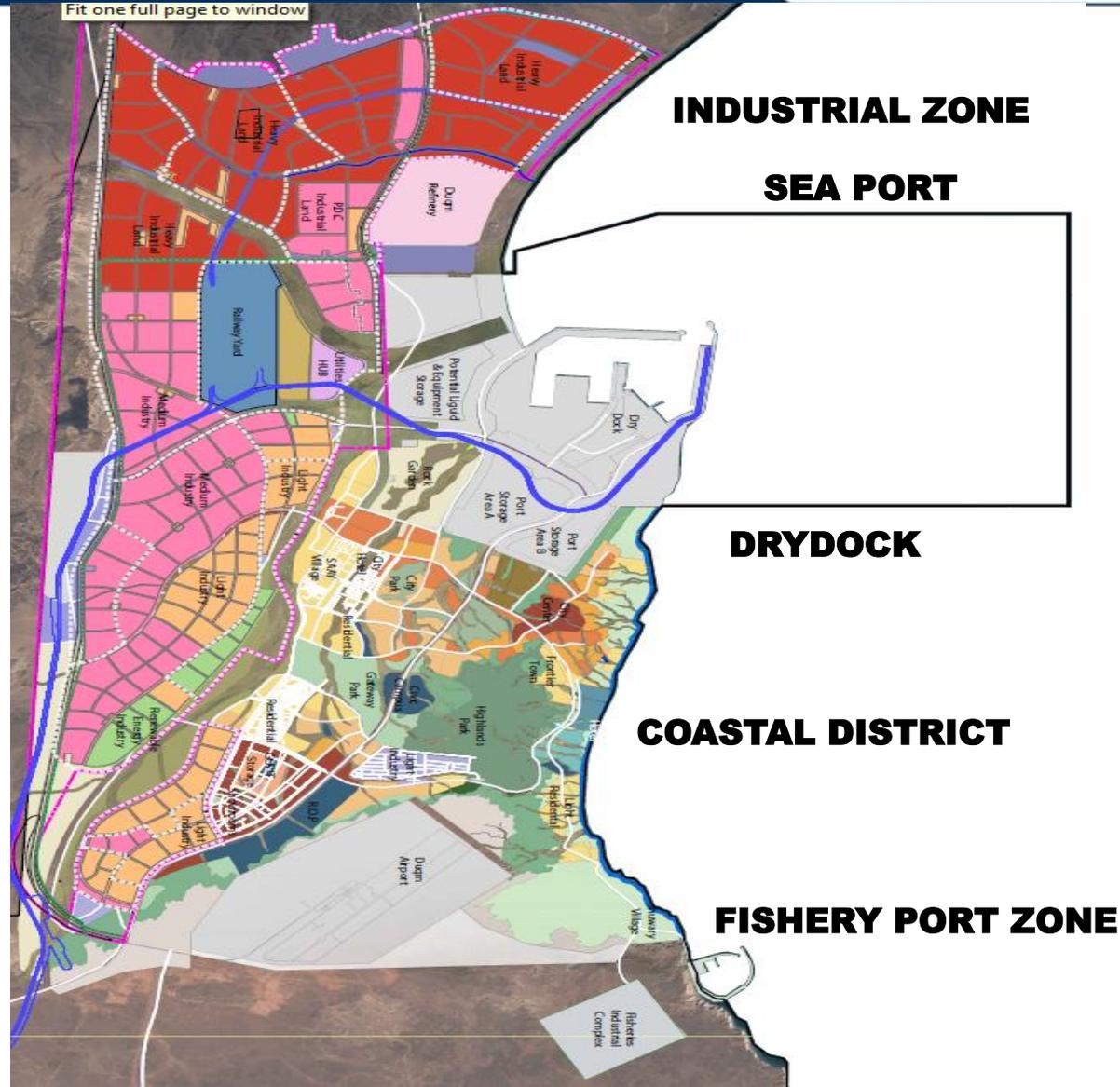


COMMERCIAL ZONE

CIVIC DISTRICT

RESIDENTIAL ZONE

LOGISTICS



Business Clusters

INDUSTRIAL ZONE

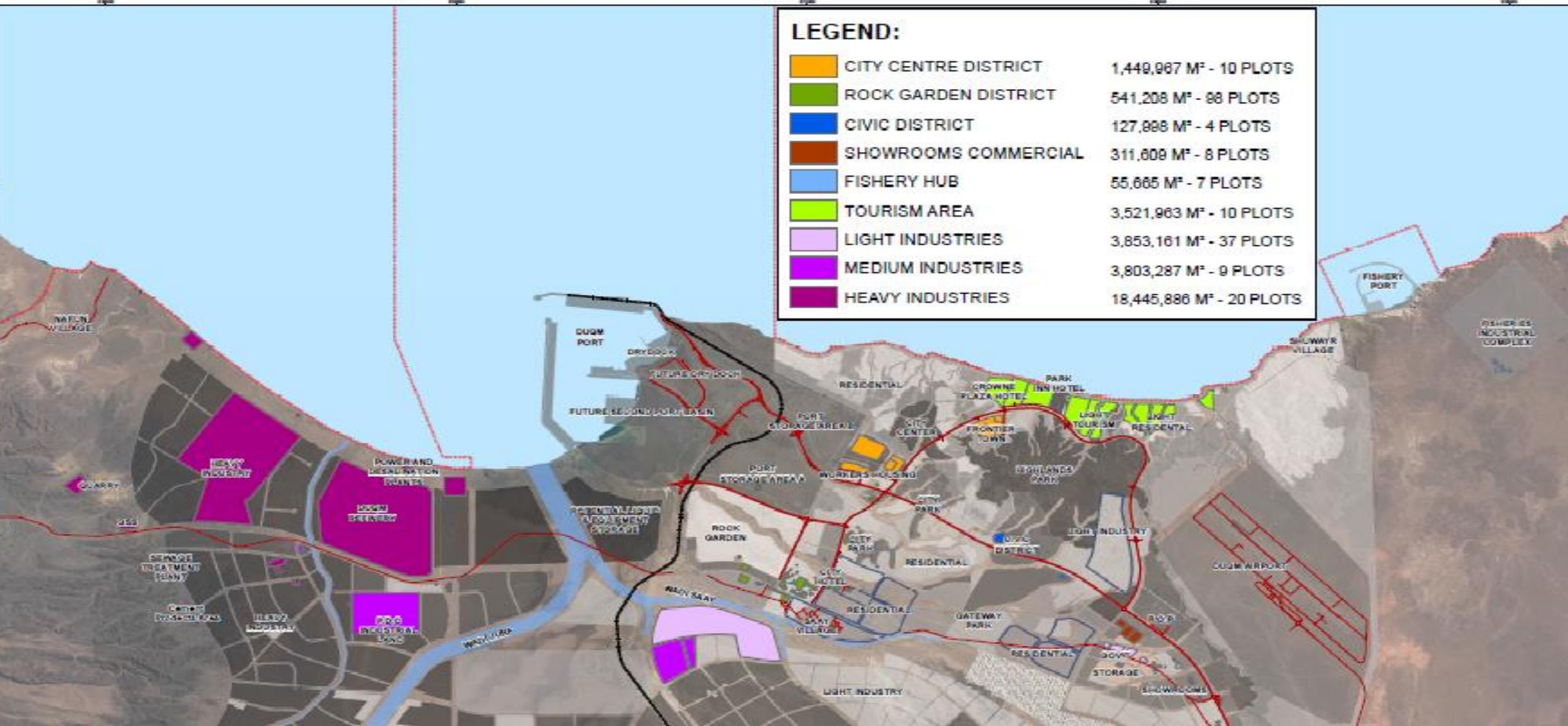
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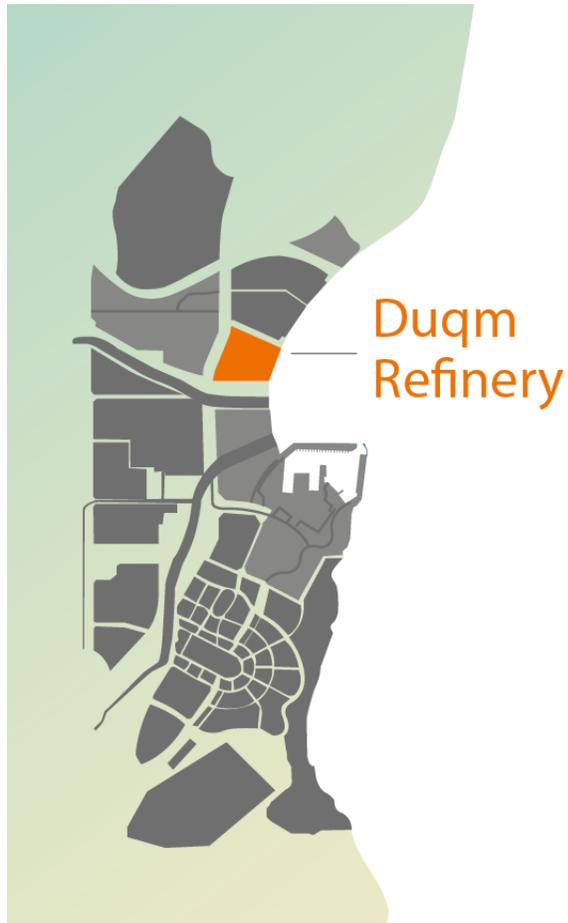
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LEGEND:

	CITY CENTRE DISTRICT	1,449,987 M ² - 10 PLOTS
	ROCK GARDEN DISTRICT	541,208 M ² - 88 PLOTS
	CIVIC DISTRICT	127,888 M ² - 4 PLOTS
	SHOWROOMS COMMERCIAL	311,608 M ² - 8 PLOTS
	FISHERY HUB	55,665 M ² - 7 PLOTS
	TOURISM AREA	3,521,963 M ² - 10 PLOTS
	LIGHT INDUSTRIES	3,853,161 M ² - 37 PLOTS
	MEDIUM INDUSTRIES	3,803,287 M ² - 9 PLOTS
	HEAVY INDUSTRIES	18,445,886 M ² - 20 PLOTS





Duqm Refinery is a major new greenfield refinery strategically located in the south eastern coast of the Sultanate of Oman.

A joint venture between the state-owned Oman Oil Company (OOC) and the (KPI) International.

Duqm Refinery Status

- FEED Completed in Aug 2015
- ITT document ready for floating
- Site prep work commenced in April 2015

Key Milestones

<u>Forecast Key dates.</u>	
<u>Activities</u>	<u>Dates</u>
Pre FEED and FEED Completion	Mar 2016
EPC2 Pre – Qualification Completion	Jan 2016
Issue of EPC2 ITT	Mar 2016
EPC 2 Commencement	T/A
EPC 2 Completion	2021

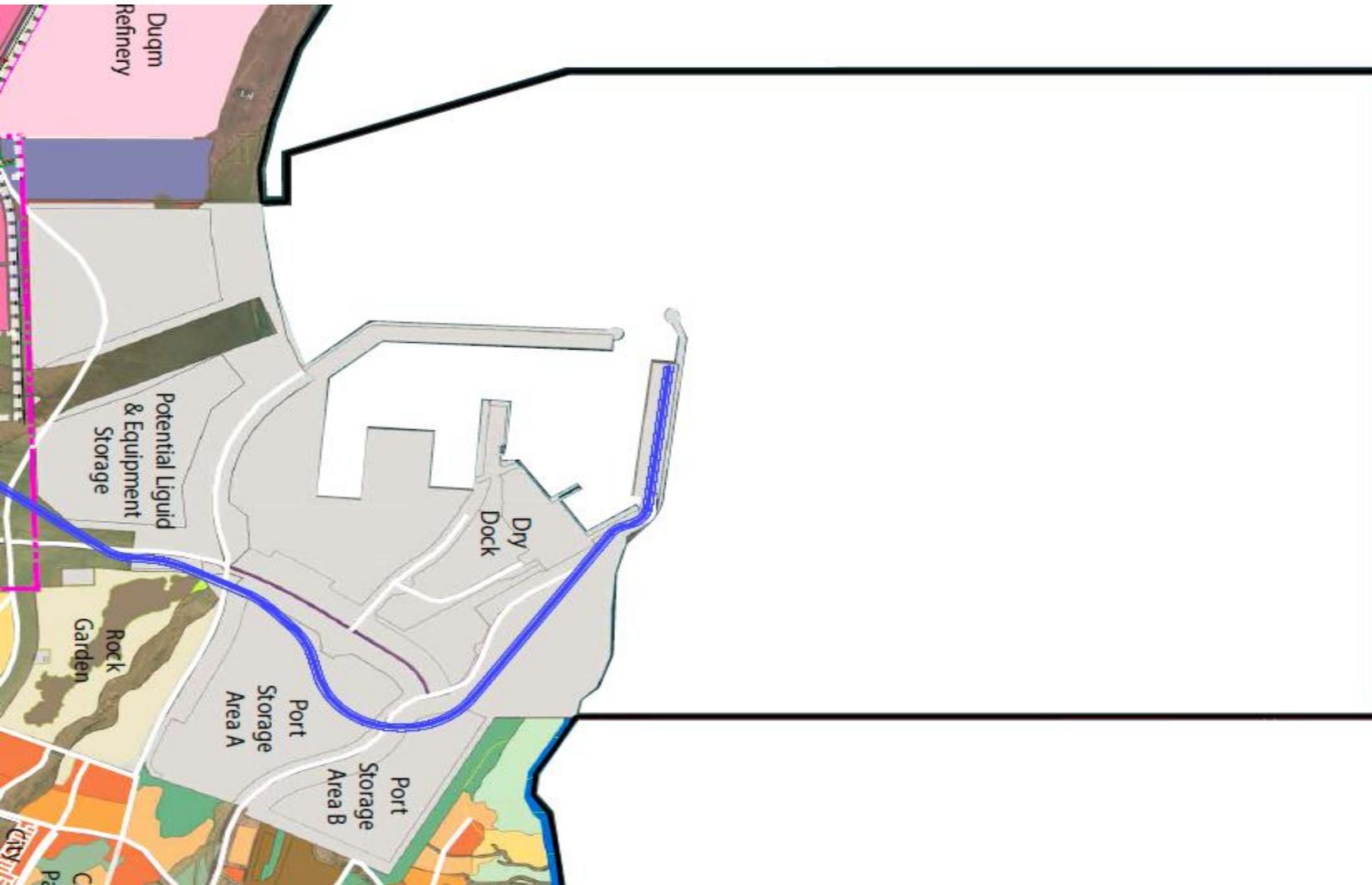
Port Of Duqm

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← SEA PORT

Duqm Port

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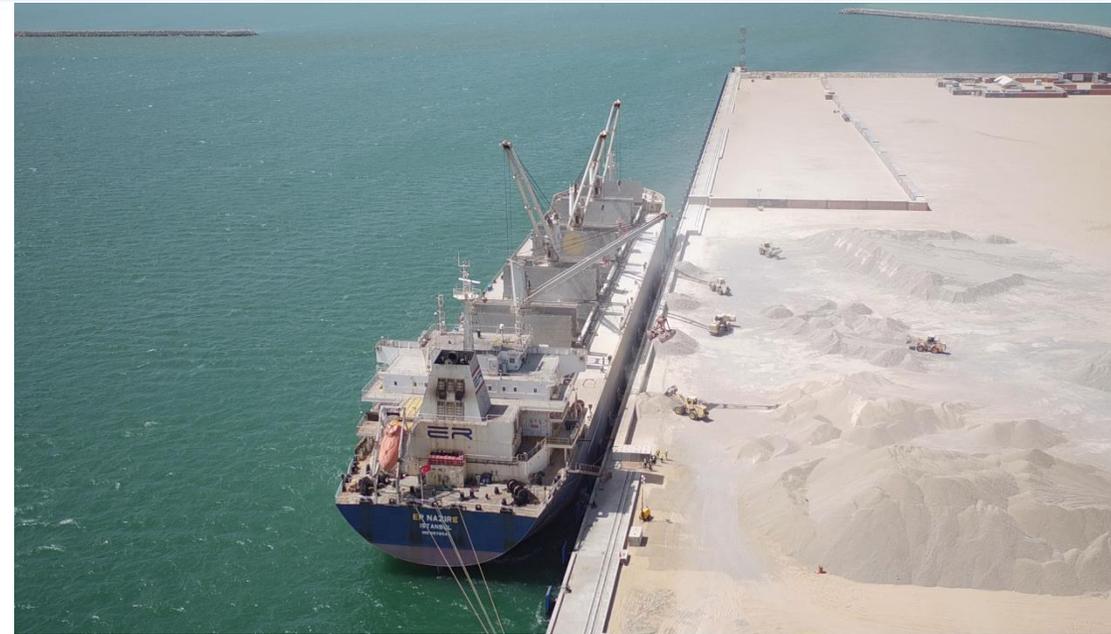
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Other Project Cargo Handled

Port of Duqm has so far received the following project cargoes (non exhaustive list)

- ❖ Separators
- ❖ Aerators
- ❖ Pipes
- ❖ Oil rigs
- ❖ Construction material
- ❖ Heavy load cranes



Key Figures of Duqm Port

- Area:
 - ❖ Total port boundary: 170 km²
 - ❖ Land area accommodates: commercial quays, liquid jetties and
 - ❖ 1550 ha for logistics (warehousing, storage and services)
- Breakwaters:
 - ❖ Lee breakwater: 4.5 km
 - ❖ Main breakwater: 4.1 km
- Water depths: to allow safe reception of vessels with capacity up to 150 000 DWT
 - ❖ Approach channel: -19m
 - ❖ Commercial berths Phase 1: -18m
- Commercial Terminals Phase 1 (2.325km of berths, 80 ha. area): under construction
 - ❖ Multi-Purpose terminal : 0.8 Mt (425 m of berth)
 - ❖ Container terminals : 3.5 M TEU (1 600 m of berth)
 - ❖ Dry bulk terminal : 5.0 Mt (300 m of berth)

Details Commercial Quays of Duqm Port Phase 1

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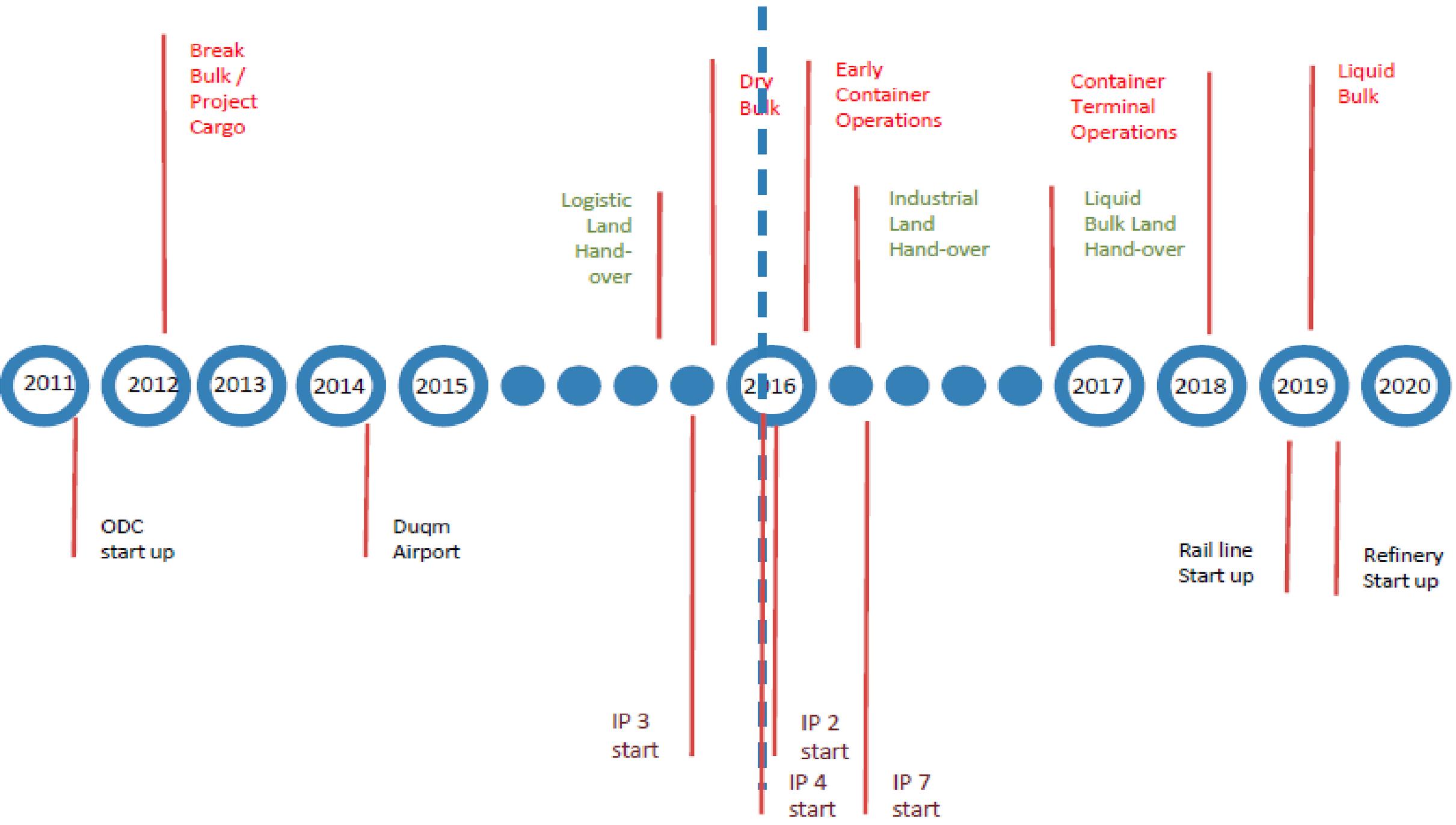


Port of Duqm Transforming the Port: Investment packages

- 1 Main road and infrastructure
- 2 Commercial quay
- 3 Pre-Gates and security
- 4 Government berth
- 5 Main gates and admin building
- 6 Logistic Land
- 7 Liquid bulk and phase 2

Execution between
2016 and 2019





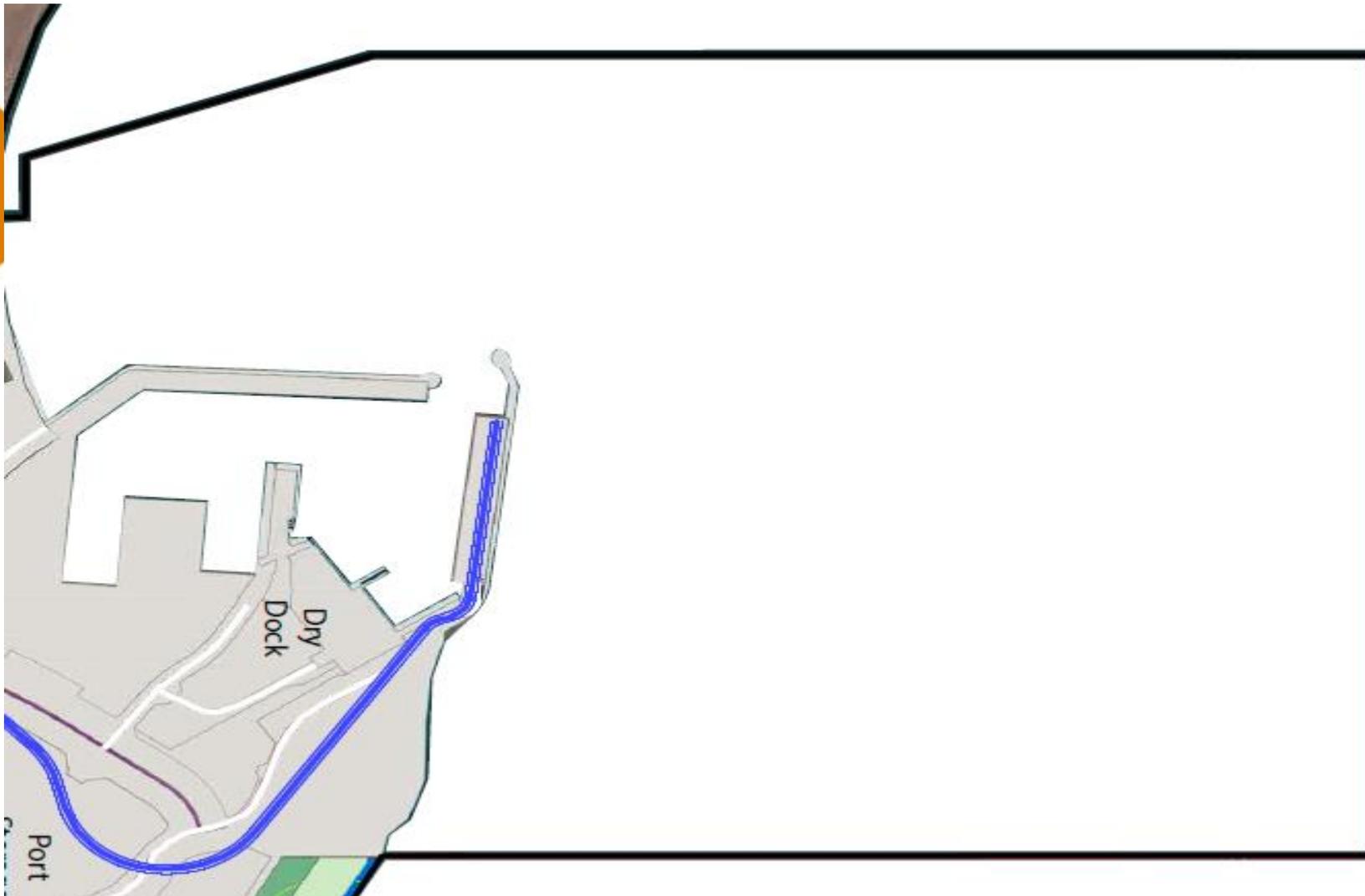
Oman Dry Dock

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DRYDOCK

Oman Dry Dock

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Oman Dry Dock

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Oman Dry Dock

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Oman Dry Dock

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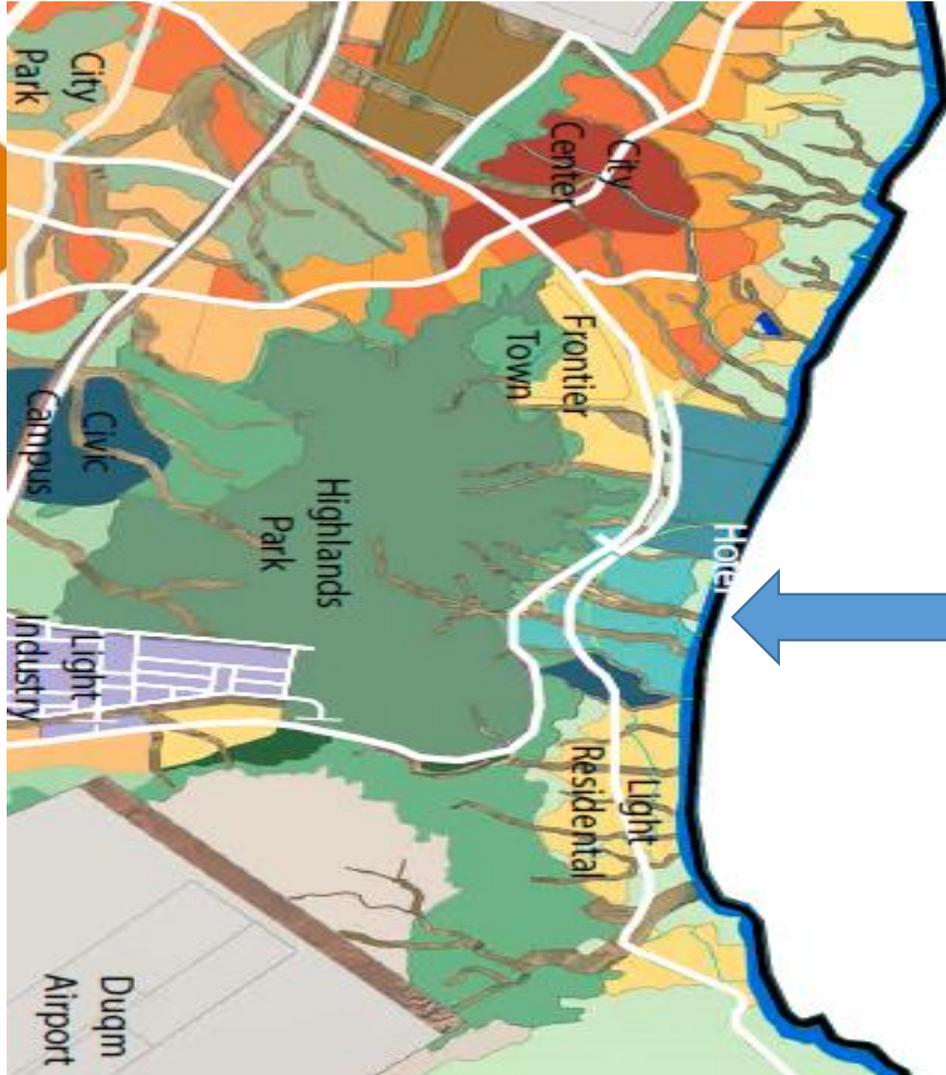
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Tourism Clusters



COASTAL DISTRICT

Tourism Attractions

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Long coastline
Beautiful sandy beaches



Rock Garden

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Hotels

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- Major residential development
- First 23 hander over (fronteer town)



- 2 × four hotels
- 1 × 3 star hotel
- 15,000 beds for blue collar workers under construction (2016)
- Duqm beach resort under construction



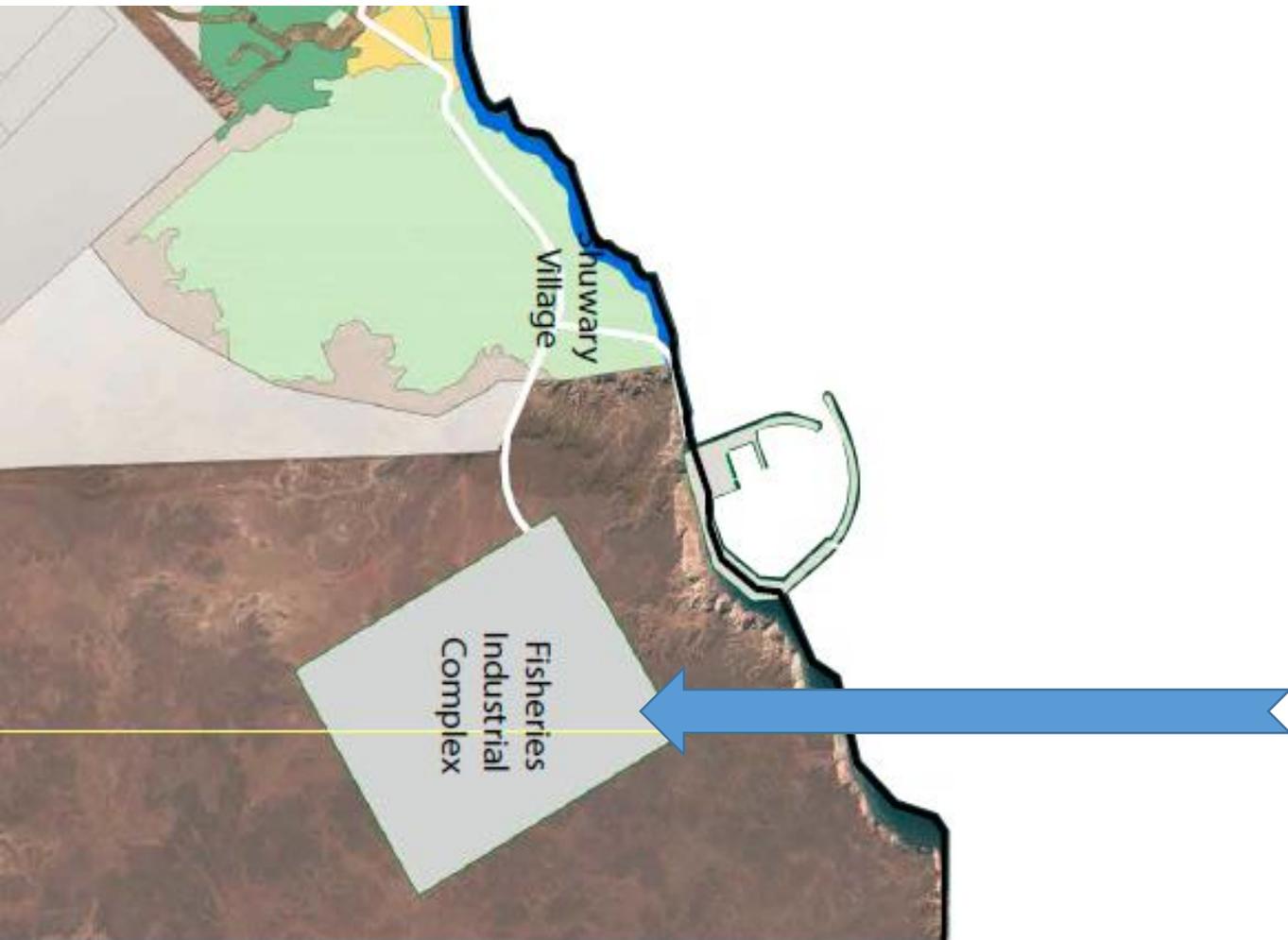
Aquaculture Clusters

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FISHERY PORT ZONE

Main components of the cluster

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- ❖ A Commercial Fishing Harbour.
- ❖ Oceanic landing facilities.
- ❖ International and national legal and hygiene compliance.
- ❖ Being home to all kinds of vessels: Traditional, multipurpose & oceanic vessels.
- ❖ Support services.
- ❖ Repair and maintenance facilities .
- ❖ Quick clearance – export & other regulatory formalities.



Main components of the cluster

- ❖ Processing plants
- ❖ Cold stores
- ❖ Marketplace with Auction
- ❖ Office and agency requirements
- ❖ Support infrastructure – offices, banks, cafeteria, etc.
- ❖ Research and Quality testing labs
- ❖ Training centres

Commercial Clusters

COMMERCIAL ZONE





International school

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- ❖ The school will have a total built area of (12000) square meters and will be developed over two phases .
- ❖ The school will follow the British national curriculum and would cater to the learning needs of students in the age group of (3- 18) years .
- ❖ The school will have (100) classrooms with a maximum capacity of (2500) students .



DUQM CLINIC

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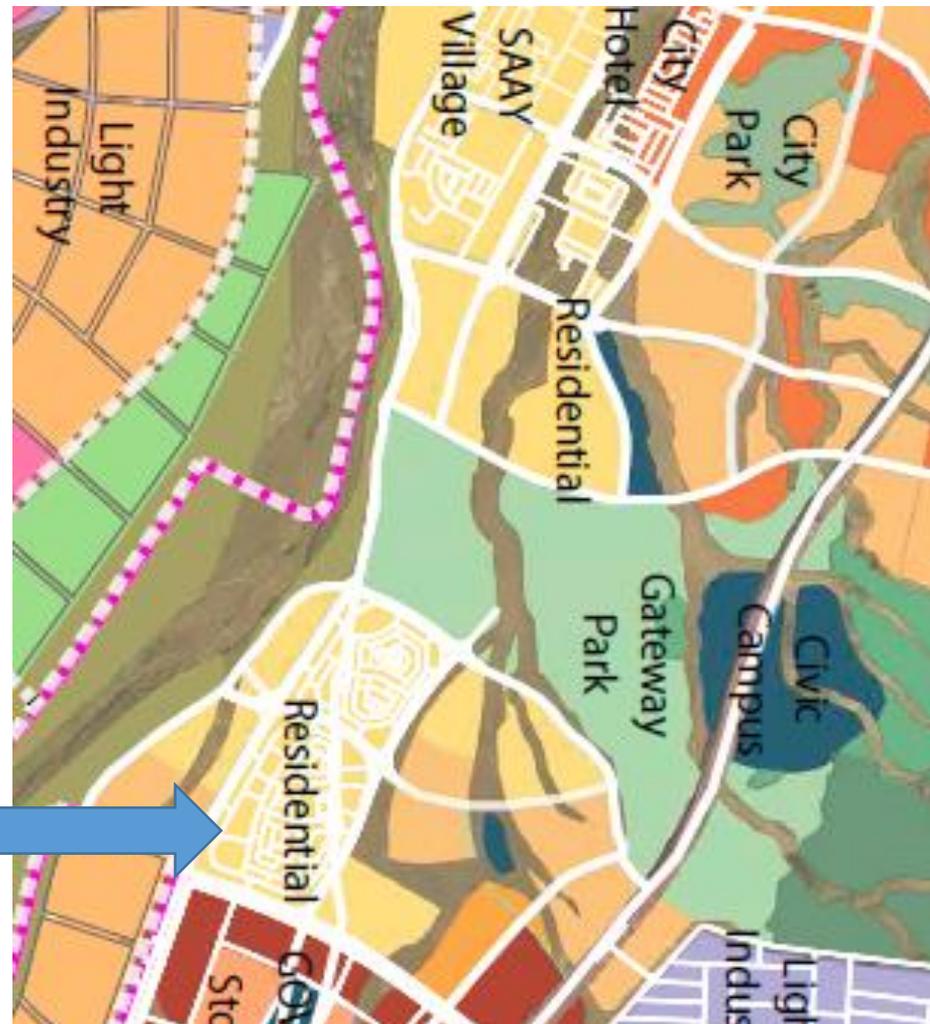
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The first phase of the facility will commence by May 2017 with following services:

- General Practitioner
- Dental Services
- Laboratory
- Radiology
 - X Ray
 - Ultrasound
- Pharmacy
- Triage and Observation Beds
- Minor Procedure Room
- Visa Medical /Employee Physicals/Health Checks
- Mobile ICU equipped Ambulances



Residential Clusters



RESIDENTIA ZONE

RESIDENTIAL

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Business Clusters

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LOGISTICS



Promising Investment District for Logistics Activities

- ❖ Promising potentials for Domestic as well as the Overseas Logistics Services .
- ❖ Possible investment areas in logistics services including
 - cargo carriage
 - warehousing
 - handling
 - services and value-added logistics

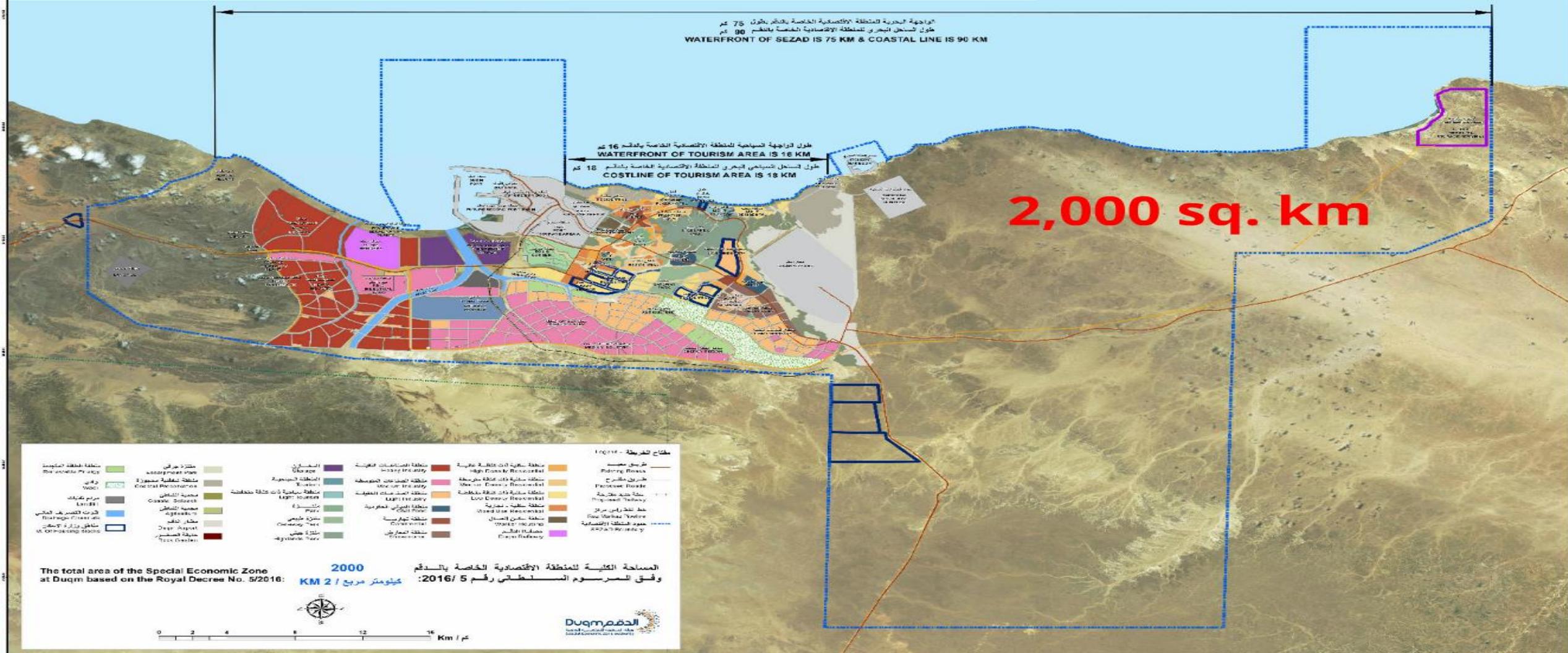
Business Cluster

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Oman Tank Terminal Company L.L.C. Ras Markaz Crude Oil Park



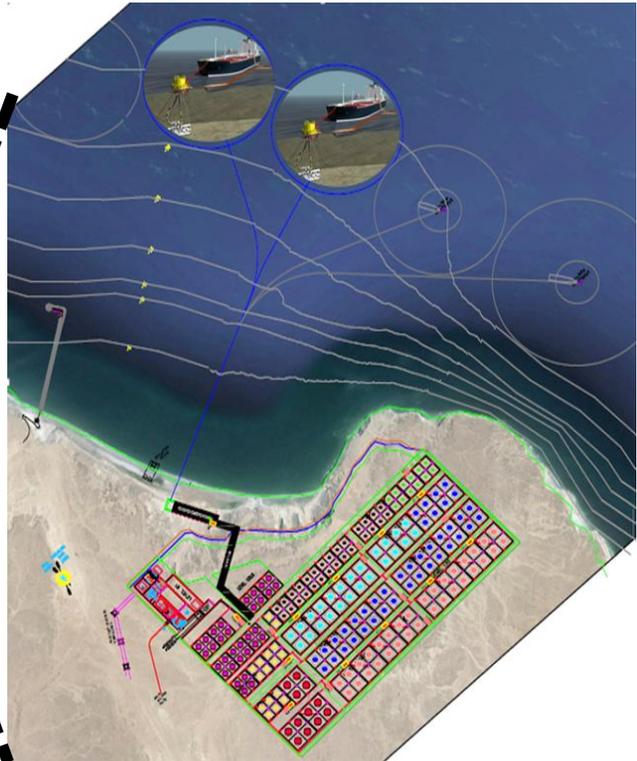
Company Profile

- ❖ The Oman Tank Terminal Company (OTTCO) is a limited liability company, wholly owned by the Oman Oil Company (SAOC). OTTCO has been established on Nov 2012 to develop, own and operate the 'Ras Markaz Crude Oil Park', a major onshore oil storage terminal in Oman.
- ❖ The Ras Markaz terminal will have commercial and strategic crude oil storage, and will include dedicated offshore facilities for tankers of all sizes .
- ❖ The facility will be connected, via pipelines, to the Duqm refinery .
- ❖ Expected to begin operation in the first phase of the project in the year of 2019.

Strategic Location with natural depth and vast availability of land



الشركة العمانية للصهاريج ش.م.م.
OMAN TANK TERMINAL COMPANY L.L.C.



Ras Markaz Crude Oil Park Business Model

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OMAN TANK TERMINAL COMPANY L.L.C.

For Investors:



Centralized Operation
Centralized Maintenance
Centralized Management

Clients:



Oil Companies
National Oil Companies
Governments
Trading & Energy Companies
Refineries & Shipping Companies



الشركة العمانية للتصاريح ش.م.م.
OMAN TANK TERMINAL COMPANY L.L.C.



Services:



Storage
Blending
Make bulk

Supply & Transport:

VLCC / Suezmax
Pipeline

Location: Ras Markaz Crude Oil Park

- ❖ Ras Markaz is 70 km from Duqm.
- ❖ OTTCO is a member of the Duqm Special Economic Zone (SEZAD)
- ❖ Over 1000km south of the Straits of Hormuz
- ❖ Located on busy Indian Ocean shipping lanes
- ❖ Crude Oil Park characteristics:
 - Natural deep water of approx. 32m
 - An allocated area of approx. 1,600 HA
 - Space to accommodate a large capacity terminal
 - Dedicated offshore facilities for crude oil tankers



<input type="checkbox"/> Feasibility study	Completed
<input type="checkbox"/> Concept selection and development phase	Completed
<input type="checkbox"/> Finalizing com & start requirements of launching customers	Completed
<input type="checkbox"/> Pre-FEED	Completed
<input type="checkbox"/> FEED Award	Completed
➤ EPC Award	Q2 2017
➤ Commissioning phase 1 expected by	Q4 2019

Completed Projects & On Progress

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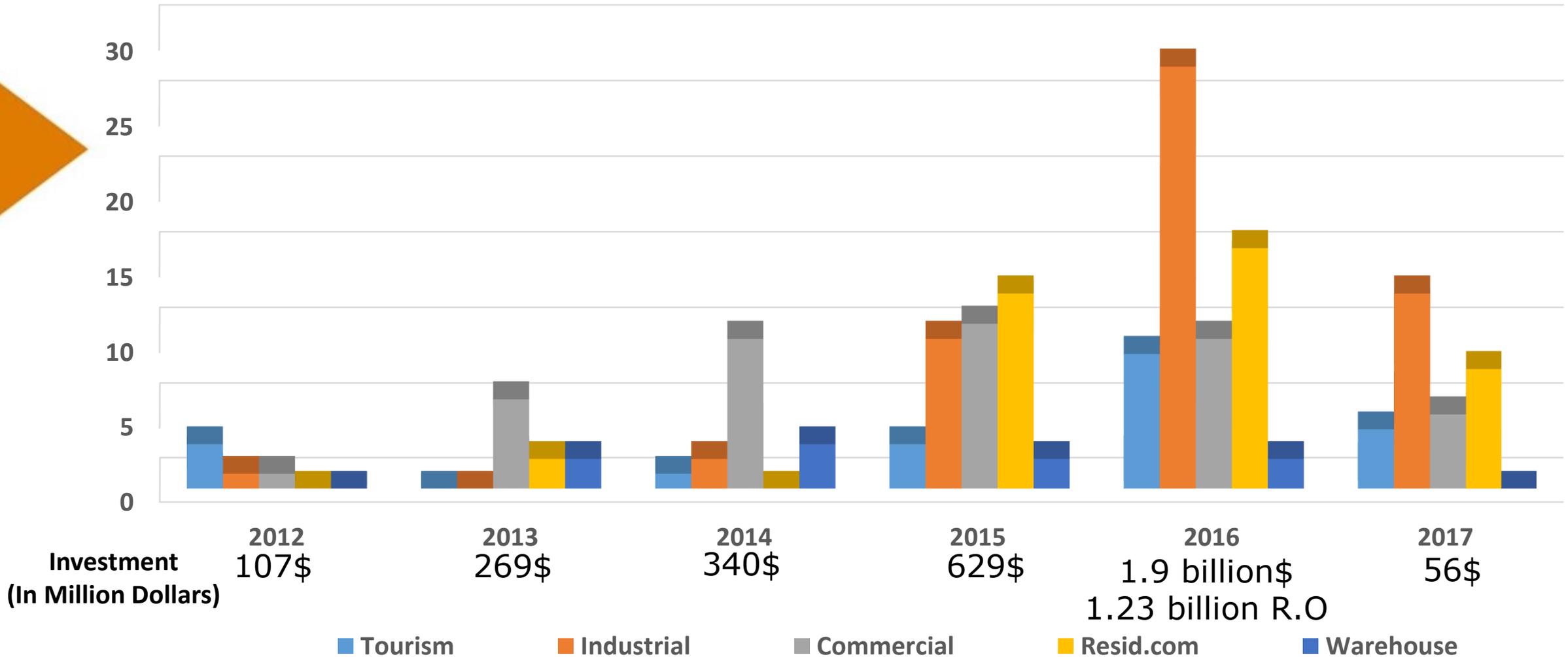
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AL DUQM AIRPORT
PROJECT PACKAGE 2 - AIRFIELD INFRASTRUCTURE



Private Investment



Total investment USD Billion 3.3 \$

- **Private-sector initiatives**
- **Public-Private-Partnerships**
- **Government procurement**

Private Sector Initiatives

Industrial Manufacturing

Oil Refining

Petrochemicals

Mineral Extraction & Processing

Mineral Based Manufacturing

Food & Beverage Manufacturing

Fishery & Aquaculture

Warehousing & Logistics

Logistics Villages

Freight Forwarding

Transportation:
sea, air and land

Port and dry dock support
businesses

Tourism & Real Estate

Hotels & Resorts

Residential &
Labor Housing

Offices &
Commercial

Supporting Services

SMEs

Software &
ICT

Commercial &
Financial

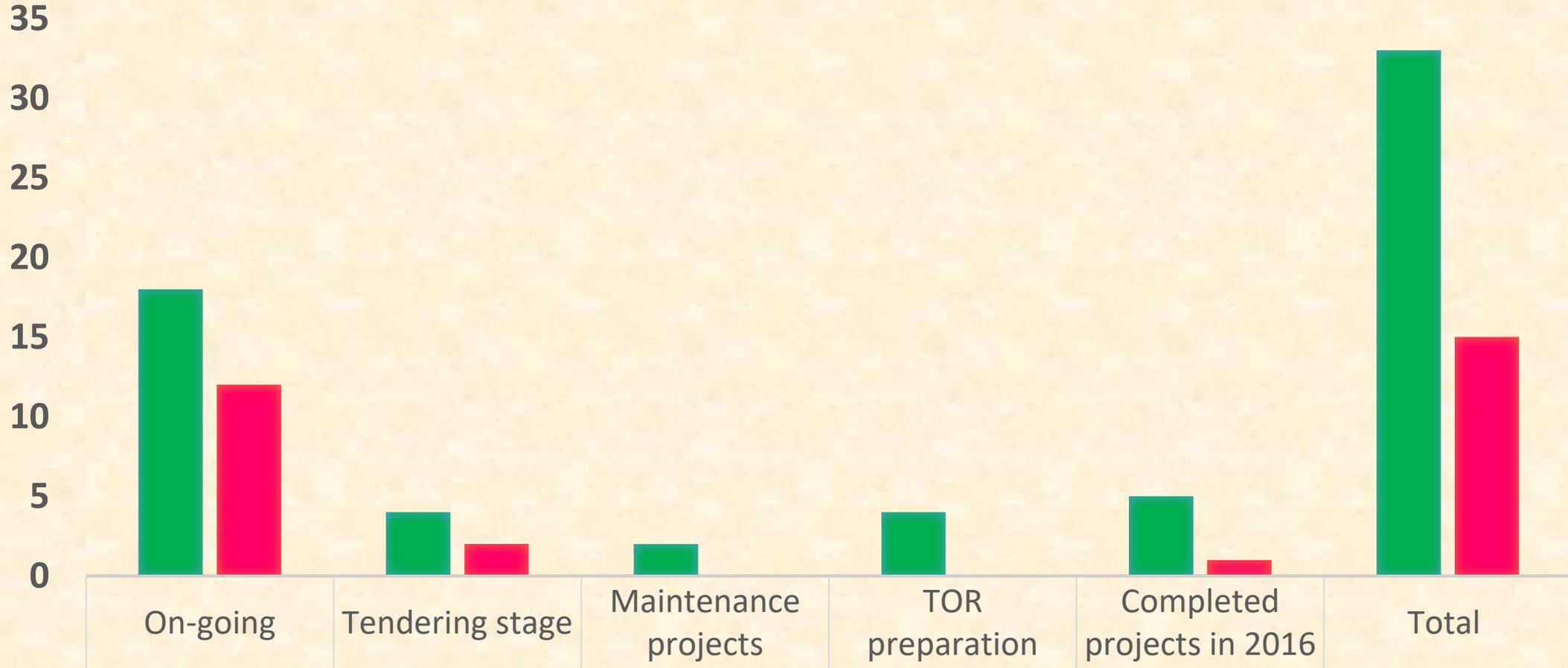
Education &
Training

Engineering &
Construction

1. Power Generation & Desalination
2. Renewable energy: wind and solar
3. Industrial & hazardous waste management
4. Education and Training
5. Air cargo facilities
6. New port facilities
7. New dry dock facilities

SUMMARY ON NUMBER OF PROJECT'S (END OF APRIL 2017)

■ Construction Projects ■ Consultancy Projects



■ Construction Projects	18	4	2	4	5	33
■ Consultancy Projects	12	2	0	0	1	15

China-Oman Industrial Park

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- Master Developer agreement between SEZAD and Wanfang (Ningxia Province, China)
- Heavy Industrial Zone, Medium and Light Industrial Zone + Commercial and Residential, Tourism
- 1172 Ha (809 Ha of Heavy Industries, 353 Ha of Medium/Light/commercial/res., 10 Ha Tourism)
- Estimated 10 Billion USD
- 12,000 employees (possibility to accommodate 25,000 residents)



China-Oman Industrial Park

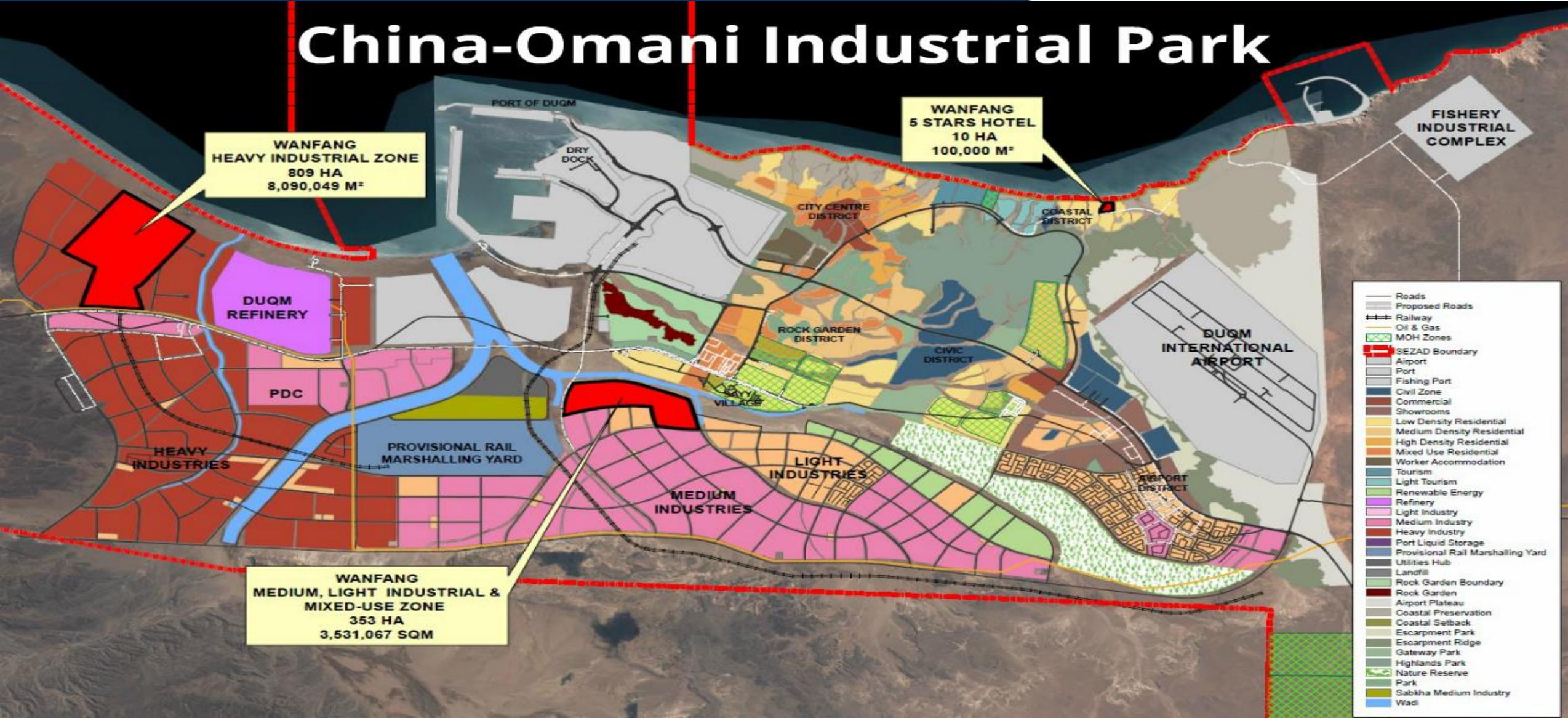
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China-Omani Industrial Park



Staff Housing

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Renaissance has built a safe, attractive and modern staff residency for the comfort and convenience of your staff/workforce, which will include :

- Accommodation
- a mosque
- medical clinics
- recreation and retail outlets
- will be able to accommodate more than 16,000 employees



Scope of Centralized Utilities & Services

Energy

- Power generation
- Process steam production and distribution
- Natural gas distribution
- Renewable heat & power
- Energy from Waste

Other

- District Cooling
- Compressed air
- Site security
- Medical response
- Full range of temporarily utilities services



Centralised Utilities

Duqm industries & other off-takers
@ Duqm SEZ

Water

- Industrial wastewater treatment
- Reclaimed water
- Desalinated water
- Potable Water (where applicable)
- Water for industrial use, including demineralised water, industrial water, raw water, chilled water, cooling water and seawater cooling
- Fire water supply

On-site Logistics & Services

- Service corridor
- Asset protection – first line of defense
- Industrial gases (Syngas, H₂, CO, CO₂)
- Industrial waste treatment/disposal (e.g. incineration)

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شكرا

THANK YOU
MERCI

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2017